

## Message Text

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43

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 120932

R 120825Z FEB 75

FM AMEMBASSY TOKYO

TO USDOC USTS WASHDC

INFO SECSTATE WASHDC 7938

UNCLAS TOKYO 1804

E.O. 11652: N/A

TAGS: ETRD

SUBJECT: FY74 TOUR DEVELOPMENT OBLIGATIONS

SUMMARY: REPORTS STATUS OF FAM TOURS UNDER FY74 TOUR DEVELOPMENT PROGRAM. END OF SUMMARY.

JW 5-250 RE WJ 5-12-MD AND 5-127.

1. YOUR TSM WJ 6-127 STATES USTS PAYING DOUBLE PERDIEM BY SUPPORTING TPC TOURS WITH PERDIEM AND GROUND COSTS. APPEARS TO US YOU MIXING TOUR DEVELOPMENT PROGRAM WITH TP PROGRAM BECAUSE SOME COMPANIES PARTICIPATE IN BOTH PROGRAMS. PLEASE REMEMBER THAT, TOUR DEVELOPMENT PROGRAM AIMED T WHOLESALE OPERATION AND TPC PROJECT AT RETAIL AGENCY OUTLETS. THEREFORE THE TWO POGRAMS ARE COMPLETELY SEPARATE EVEN THOUGH SOME OF THE COMPANIES WITH WHICH WE WORK ARE DUPLICATED IN BOTH

PROGRAMS.

2. WE HAVE NOT SUBMITTED TOUR DEVELOPMENT CONTRACTORS' FAM TOUR ACCOMPLISHMENTS BECUSE YOUR REPORTING REQUIREMENTS NEVER ASKED FOR SUCH FIGURES. THUS YOU COULD NOT HAVE ANY RECORDS ON WHICH TO BASEYOUR OPINION THAT CONTRACTORS NOT LIVING UP TO THEIR CONTRACTED OBLIGATIONS. PLEASE BE AWARE THAT FAM TOURS UNDER TOUR DEVELOPMENT CONTRACTS ARE COMPLETELY PAID FOR BY WHOLESALERS AND NO CAB WAIVERS ARE INVOLVED. WHOLESALERS HAVE PROGRAMMED THESE FAM TOURS IN CONJUNCTION WITH THEIR EXISTING PACKAGE TOURS AND COMPLTELY PAID FOR NECESSARY AIR FARE AND GROUND COST, EXPENDING UNCLASSIFIED

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AMOUNTS IN EXCESS OF THOSE SPECIFIED INCONTRACTS.

3. TO DATE WHOLEALERS HAVE SENT FOLLOWING NUBER OF PERSONS UNDER  
TOUR DEVELOPMENT CONTRACT FAM TOURS: WTO 66, JCT 191, KNT  
134 AND NTA 230. EXACT FIGURES FOR JTB NOT AVAILABLE UNTIL LATE  
FEBRUARY, BUT THEY STATE MORE THAN 450 PERSONS HAVE BEEN DESPATCHED  
ON USA FAM TOURS SINCE APRIL 1, 1974. BRAKDOWN OF DSTINATIONS  
AND PARTICIPANTS BY WHOLESALER WILL FOLLOW UNDER TSD.

4. IN LIGHT OF ABOVE, AND SINCE ALL TOUR DEVELOPMENT CONTACTORS  
ARE FULFILLING THEIR OBLIGATIONS IN SENDING FAM TOURS TO USA,  
THERE SHOULD BE NO PROGRAMHRE PAYMENT OF GROUND COSTS AND PERDIEM  
FOR 07-3 07-4 AND 07-5 TPC TOUR. THEREFORE PLEASE CABLE AUTHO-  
RIZATION FOR PAYMENTS AS RQUESTED JW 5-249.  
HODGSON

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TOURISM  
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**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Subject:** FY74 TOUR DEVELOPMENT OBLIGATIONS SUMMARY: REPORTS STATUS OF FAM TOURS UNDER FY74 TOUR DEVELOPMENT  
**TAGS:** ETRD, JA, US  
**To:** COM  
**Type:** TE  
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